



**SPS** Corporation



# Our Company

SPS Corporation is the organisation behind some of the leading companies servicing the Australasian Art and Picture Framing, Recreational Vehicle and Accommodation industries.

SPS Corporation is a wholly Australian-owned family business, its origins can be traced back to Melbourne in 1966 when Founders, Pat and Rosa Schiavello, began a small business milling timber components for a handful of local furniture manufacturers. Today, SPS Corporation operates some of the leading companies in their respective industries, including Perfect Wood Moulding Pty Ltd, NCE Pty Ltd, Antons Mouldings Pty Ltd, and Bellini Moulding Pty Ltd. This multi-faceted group of companies enjoy outstanding reputations and unique positions within their respective markets.

There are a number of synergies that tie our trading companies together. Whilst diverse in nature, our Recreational Vehicle and Art and Picture Frame businesses share a commonality of product and international supply lines. Overseas influences factor strongly in local design direction, impacting our Art and Framing industry and driving product development in the Recreational Vehicle industry.

SPS Corporation has substantial scale with its head office based in Melbourne, across two state-of-the-art distribution facilities totaling 23,000 square metres. Our mature sales, marketing, product, warehouse and distribution operations enjoy a strong national presence, supported by a network of direct warehousing and distribution facilities located in Brisbane, Sydney, Perth, Adelaide, Hobart and Melbourne.

SPS Corporations' participation in an extensive range of product categories, coupled with our strong and diversified customer network, underpin our position as a market leading supplier of products to the Australasian Art and Picture Framing, Recreational Vehicle and Accommodation Industries.





## **Tony Pace**

Chairman

With over 40 years at the head of SPS Corporation, Tony Pace is the commercial driving force behind the Group. Tony has developed significant international supply lines across all divisions of the Group and is a key stakeholder in these relationships. As a Fellow - Certified Practising Accountant, his extensive business acumen and industry experience provides the vision to the Group for its ongoing growth and expansion.



## **Tony Schiavello**

Director

Tony possesses 40 years' experience across all facets of the SPS Corporation group of Companies, with a key focus on the Group's manufacturing, distribution and logistics operations.



## **Nat Schiavello**

Director

With over 35 years' experience servicing the Australian Recreational Vehicle industry, Nat remains the key behind the NCE Company's product development and sourcing function. His extensive industry knowledge underpins his ability to design, source and deliver to market innovative and on-trend products making NCE a leading supplier to the Australian Recreational Vehicle industry. Nat also holds the position of President of the Caravan Industry Association of Victoria.



**Tony Mileto**, Chief Executive Officer

With a background in law, economics and marketing, Tony brings 35 years' experience in the establishment and operation of various businesses across a number of industries. Reporting directly to the SPS Corporation Board of Directors, Tony is instrumental in the strategic positioning of the Group and its various business divisions, whilst maintaining responsibility for the overall financial performance of the SPS Corporation group of companies.



**Robert Forsythe**, Group General Manager

Robert brings to the Company more than 25 years commercial experience across a number of industries. Reporting directly to the CEO, Robert is responsible for the day to day operations of all companies within SPS Corporation. His core responsibilities include the management of sales, marketing and product development functions, together with the control of inventory and the SPS national distribution network.



**Andrew Gray**, Chief Financial Officer

Previously a Director at Pitcher Partners, a leading Australian Chartered Accounting firm, with over 30 years of commercial and business advisory experience across a wide variety of industries. Reporting directly to the CEO and SPS Corporation Board, Andrew oversees the financial interests of SPS Corporation and manages the Group's business and IT processes.



**Mario Pace**, General Manager – NCE Commercial Division

With over 40 years' experience in the wholesale and retail electrical goods industry, Mario is responsible for the day to day operations and management of the NCE Commercial Division. Mario manages key relationships with both local and international consumer electrical goods brands and leading RV specific suppliers.

## Directors and Management

The dynamic nature of SPS Corporation is reflected in its organisational structure. Regional offices have been established across Australia to provide customers with localised service. SPS Corporation's Australian and international operations share a common Board of Management and Executive Management Team, creating a consistent vision and direction across the Group.

SPS Corporation's true strength is its people. Our success is testament to the commitment and dedication of our skilled management team. By focusing on design, sourcing, marketing and advertising, the company has been able to achieve strong and consistent annual growth.

SPS Corporation is committed to strong corporate governance principals.

The Board meets regularly, and in conjunction with the Executive Management Team, ensure the integrity of financial reporting and control frameworks, as well as managing risk and compliance with regulations. The needs of stakeholders are recognised, including those of shareholders, staff, financiers, customers, suppliers and the community.

Independent business consulting is provided to the Board via a long standing relationship by recognised business advisory firm, Pitcher Partners. The Group's financial statements and related control procedures are subject to annual independent audit.

These governance principals underpin the corporate culture of SPS Corporation.









# Perfect Wood Moulding

Perfect Wood Moulding is the original trading company of the SPS Group ... the one that started it all!

Since its inception in 1966, PWM has facilitated the timber milling and finishing manufacturing operation for the Group. Over the past six decades, PWM has been a major manufacturer of architectural timber components and finished products to the Australasian Art and Picture Framing, Recreational Vehicle, Furniture Manufacturing and Construction industries.

With the majority of SPS Corporation's manufacturing requirements now conducted offshore, the role of the PWM company within the SPS Group has evolved. Today, the PWM company continues to retain an integral role within the organisation, facilitating the sourcing and importation of all plywood, structural timber and related timber products for the group.

**PWM**  
**PERFECT WOOD**  
**MOULDING PTY. LTD.**









## NCE

NCE has been an integral member of the SPS Corporation group of companies for more than 25 years. The NCE company operates as one brand with two distinct business divisions. NCE servicing the Australian Caravan and Motor Home manufacturing industry, and NCE Commercial a leading wholesale supplier of major brand electrical appliances across Australia.

## NCE Recreational Vehicles

NCE is a leading supplier of components to the Australian Recreational Vehicle manufacturing industry for more than 25 years.

With exclusive rights to leading global RV brands, NCE offers an extensive range of cutting-edge RV products, including the latest in electrical, fibreglass and timber products to the Australian RV industry.

From the full suite of timber products including plywood, panelling, trims, mouldings, structural timbers, flooring and RV furniture, to the very best in RV specific components including televisions, audio visual, whitegoods, air conditioners, cookware, bedding, RV windows, doors and fibreglass wall panelling systems.

**nce**

[nce.com.au](http://nce.com.au)









# NCE Commercial

NCE Commercial is a leading supplier of major brand electrical appliances across Australia, selling direct to Builders, Architects, Designers and Developers for more than 25 years.

A foundation member of the leading industry buying group in Australia, NCE Commercial source and deliver a vast array of choices in the latest Audio Visual, Whitegoods, Cookware, Air Conditioning, Business Solutions, Kitchen and Bathroom product categories, supplying across the following sectors:

- Aged Care
- Correctional Institutions
- Education
- Financial Institutions
- Government
- Health Care
- Hotels, Restaurants & Catering
- Marine & Recreational Vehicles
- Mining
- Sporting Clubs



[ncecommercial.com.au](http://ncecommercial.com.au)









## Antons

Antons Mouldings is an industry leader in the wholesale supply of components and finished product to the Australian and New Zealand picture framing industry. Now in its fifth decade of operation, the Antons brand and company is synonymous with the industry it services.

Antons is a 100% Australian-owned, family business built on the support of long-standing supplier relationships and the exclusive distribution of world-class products from companies such as Peterboro, Crescent, Tru Vue, Valiani, Alfamacchine, Morso and Fletcher.

Committed to providing excellence in service and products, the highly skilled team at Antons are dedicated to delivering the very best products to our customers. Our dependability as a company, with significant stock level holdings gives Antons the reliability that Galleries and Picture Framers across Australia and New Zealand have come to expect. Our industry knowledge coupled with significant investment into the research and development of new products, enables Antons to remain at the forefront of the Australasian Art and Picture Framing industry.

# Antons

Ready to inspire

[antons.com.au](http://antons.com.au)



*Bellini*  
FINE MOULDING

*Bellini*  
FINE MOULDING





*Bellini*  
FINE MOULDING



## Bellini

Bellini Fine Moulding is a wholesale distributor of exclusive hand-finish European picture frame moulding to Galleries, high-end Picture Framing, Interior Designers and Architects throughout Australia and New Zealand.

Bellini Fine Moulding is the embodiment of a grand vision; to design and source the finest wall décor products available and to deliver the most desirable and dynamic collection of skilfully crafted and hand-finished picture frame moulding.



[bellinifinemoulding.com.au](http://bellinifinemoulding.com.au)









# Schiavello Corporation

Underpinning the foundations of the SPS Corporation group of companies is its mature and diverse property investment portfolio.

Schiavello Corporation via its various Property Trust companies, has been heavily involved in the development of industrial, rural, commercial, retail and residential property across Victoria, Australia for more than 50 years.

Our property portfolio includes major broad-acre land sub-division and development, substantial undeveloped land holdings in prime industrial locations, rural commercial land holdings, blue-chip commercial and retail property investments, and residential property developments and land holdings.



**SPS**

Corporation





## Our Values

In essence, we are a proud Australian-owned family business; our ethics and our values are at the core of everything we do; they underpin our business strategy, are measured in our performance management system and guide our daily thoughts, actions and decisions. We all aspire to model these behaviours everyday.

Throughout the journey of SPS Corporation and since its inception in 1966, a commitment to family and community has remained firmly at its core. The integrity of the wider SPS Corporation has grown with these values as a binding agent. They remain a true motivation for the team collectively.

**Unity** - work as one winning team, collaborate

**Commitment** - do it wholeheartedly or not at all

**Innovation** - to lead the way, explore, dare to try

**Speed** - be there first, do it, don't wait

**Accountability** - do what you say, take responsibility





We are proud of what SPS has become; it may not be the small family business Rosa and I started 50 years ago, but it is still a family business. As we look back from this time in our lives, for us it is clear the principles we built the family business upon mirror those in life - self respect and the respect of others, honesty, hard work, health and commitment to family... achieve this and you will be successful in business and enjoy a long, happy life.

*Pasquale & Rosa Schiavello*  
FOUNDERS









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